The mission of Helen Keller Services (HKS) is to enable individuals who are blind, DeafBlind or have combined hearing and vision loss to live, work and thrive in the communities of their choice. HKS offers services and programs through two divisions: Helen Keller National Center for DeafBlind Youths and Adults (HKNC) and Helen Keller Services for the Blind (HKSB).

Helen Keller National Center for DeafBlind Youths and Adults (HKNC) is the only national Comprehensive Vocational and Rehabilitation Program that provides information, referral, support and training exclusively to youths and adults who have a combined hearing and vision loss, their families and the professionals who work with them.

Helen Keller Services for the Blind (HKSB) is a comprehensive rehabilitation program serving individuals of all ages who are blind or have low vision and who may have additional disabilities, living in the New York metropolitan area.
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From the Desk of Dr. Susan Ruzenski, Chief Executive Officer of Helen Keller Services

Dear friends,

This past year has been one of capturing and building on what we learned from the most challenging times of the COVID pandemic. It has been a year of innovation and growth with a resurgence of a newly invigorated workforce and an evaluation of our services to become more effective and efficient and expand our reach so we may touch more lives. Yet, all we reflect on that ignites our spirit is because of you, our participants, supporters, partners and collaborators. We could never have done it without you.

Our ability to listen and learn continues to be our driving force. Thank you for joining us in upholding our vision of a society whereby differences are appreciated and new connections give rise to excellent results. Through our collaborative efforts, the tide is turning. Whether it be a diverse workforce with a heightened ability to innovate, an accessible classroom where learning occurs on an equal playing field or a community where all are welcome, we want to point out there is a tipping point, and we are there. Everyone has a place at the center. No voices are defaulted to the sidelines. All voices are present where decision-making and action around critical issues such as education, accessibility, employment, leadership and equity are taking place. Thank you for joining the conversation and for joining hands with us to support our work.

There have been so many significant accomplishments this past year that this annual report will give you a glimpse of some highlights that exemplify our commitment.

The collaborative efforts among our team, inclusive of participants and partners, have made employment, independence and improved quality of life an unremitting meaningful pursuit. Employment is a certainty taken for granted by most of us. What has been out of reach for many job seekers who are blind and DeafBlind is becoming more attainable, but we still have a long way to go. Job seekers who are blind and DeafBlind are the undiscovered competitive advantage to any business. We are witnessing that businesses are waking up, taking notice and hiring talent. Helen Keller Services has contributed to successful employment outcomes among
many youth and adults who are blind, have low vision and are DeafBlind. Our services continue to evolve as we generate new opportunities, like introducing a new training service for job seekers interested in website accessibility testing at HKSB. At HKNC, through our national network of regional representatives, DeafBlind specialists, Youth Services coordinators and Community Service programs, we have provided employment training and support to individuals in more communities across the country.

Our services are as diverse as the participants we serve. For example, our preschool in Brooklyn has, under the leadership of our new principal, transformed the educational services to be inclusive of children who are blind, have vision loss and are on the autism spectrum. As a result, the school is a vibrant learning community that enriches children’s early years through instruction, therapies and unsurpassed social interactions. How do we know this? It is through their progress we witness by their educational goals, the smiles on the learner’s faces and the involvement of our families in the program.

An exciting development is our enhanced adaptive technology services across both divisions. In today’s world, accessible technology options are growing exponentially. As a result, HKS is honing its expertise to meet each participant so they can enjoy and access communication, information and community resources through technology.

Our core rehabilitation services at HKS, which include orientation and mobility, adaptive technology, low vision, audiology, vocational training, independent living skills training, communication skills training, rehabilitation counseling and mental health services, and creative arts is where some of the vibrant, dynamic activity occurs and together, the team provides options for each participant to achieve their definition of success.

The year 2022 cannot be contained and our cup runs over with optimism about the possibilities in 2023! We are grateful to be an organization you have come to as a provider of services, a resource, partner, supporter, and donor, and we feel blessed that you have joined us in the center of positive change. Remember, as one wise soul remarked, “together we can do so much,” Helen Keller.

All the best to you always,

Sue

Dr. Sue Ruzenski
HKNC’s Reach

In addition to the residential training facility in Sands Point, HKNC also offers services through its 10 regional offices across the country. These offices serve as the gateway to all that HKNC has to offer — consultation, advocacy, assessment, training, referrals and more throughout the country!

Learn more about HKNC’s regional offices by visiting: www.helenkeller.org/hknc/locations

Region 1 – New England
CT, ME, MA, NH, RI, VT

Region 2 – Mid-Atlantic
NJ, NY (HKNC HQ)

Region 3 – East Central
DE, DC, MD, PA, VA, WV

Region 4 – Southeast
4a: AL, FL, GA, MS, VI
4b: KY, NC, SC, TN, PR

Region 5 – North Central
IL, IN, MI, MN, OH, WI

Region 6 – South Central
AR, LA, NM, OK, TX

Region 7 – Great Plains
IA, KS, MO, NE

Region 8 – Rocky Mountain
AZ, CO, ND, SD, UT

Region 9 – Southwest
CA, HI, NV, Guam, Samoa, Northern Mariana Islands CM

Region 10 – Northwest
AK, ID, OR, WA, WY, MT

HKNC Headquarters
141 Middle Neck Road
Sands Point, NY 11050
The Helen Keller National Center for DeafBlind Youths and Adults (HKNC) is the only national Comprehensive and Vocational Rehabilitation Program exclusively for youths and adults with a combined hearing and vision loss.

Note: The programs and services listed below are being conducted both in-person on HKNC’s campus as well as remotely for those who prefer this type of training.

The residential-based training program, located at its Long Island headquarters in Sands Point, NY, provides vocational training and assistance to consumers in locating employment and resources in their community of choice. HKNC also provides training in assistive technology, communication, orientation and mobility, independent living and apartment living experiences. On-campus support services include audiology, low vision, rehabilitation counseling, creative arts, medical, interpreting and information services. The adult learning environment promotes peer-to-peer learning and self-advocacy skills to maximize learning and enhance self-empowerment.

Field Services, located throughout the United States, include 10 regional offices with 12 regional representatives, 12 DeafBlind specialists, 2 youth services coordinators and 6 staff members in the California Community Services Program.

The regional offices offer:
- Job development
- Consumer advocacy
- Consultation and technical assistance to schools and agencies
- Assistance in developing local services
- Consumer support as needed
- Information and referral

Additional programs include:
- Coordination of referrals to HKNC
- Professional development and in-service training
- Public education and awareness
- Maintenance of a National Registry of Persons Who Are DeafBlind
- Three different Summer Youth Programs offer transition age youth opportunities to explore college and career goals and to gain self-awareness, confidence and skills through experiential learning and group discussion with peers.
- A Senior Adult Program provides consultation, training and technical assistance to older adults 55 years old and up who want to maintain their independence, and professionals and service providers working with them.
- Two Community Services Programs (CSP) provide job development and placement, training in skills of daily living, low vision and orientation and mobility in the greater metropolitan areas of New York City and San Diego, CA.
- The Information, Research and Professional Development (IRPD) Department develops DeafBlind specific training materials and curricula for professionals and produces fully accessible online courses. They also disseminate information to consumers, families and professionals through seminars, online newsletters and social media. They produce research and documentation of best practices to enhance the quality of services with and for DeafBlind individuals.
- The DeafBlind Immersion Experience (DBIE) is a 5-day program for individuals who are DeafBlind with intellectual disabilities and their home support team.
- The Professional Learning and Leadership Institute (PLLI) offers 3 month paid internships for DeafBlind individuals who want to work in the field of vocational rehabilitation.
SUCCESS IN THE WORKPLACE - 2022

There was a time not so long ago when the thought of a person who was DeafBlind being able to work and earn a living was not possible. Today, with the support of HKNC’s team both at their training center in Sands Point, NY, and the HKNC regional representatives and DeafBlind specialists throughout the country, successful employment of people who are DeafBlind has risen exponentially over the years and has become a reality for many.

The real worth, success, or effectiveness of HKNC’s Comprehensive Vocational and Rehabilitation Program can be determined by examining the lives of the participants after they finish their training. The majority of them have worked very hard to obtain the skills they need to find a job in their home community. Now it’s time to put this training to a test. Here are a few of their success stories:

Soon after completing his Comprehensive Vocational & Rehabilitation Program at HKNC, Michael P., who lives in California, was hired by The Cheesecake Factory. With the support of his manager and colleagues, Michael has become a very loyal and trusted employee.

Julián C. is living his dream in southern California. He is working for Amazon Fresh and, for the first time in his life, he is able to help his parents with expenses in the house he shares with them. Julián is a consumer with HKNC’s California Community Services Program CA-CSP and was featured on a Telemundo broadcast.
Shayleen S. is now working at a Safeway Grocery Store as a courtesy clerk. In 2021, Shayleen took part in a CVS Health Externship which gave her all of the job experience required for her new position! Shayleen gained important skills while at HKNC as a Professional Learning and Leadership Institute intern in 2019 and through job readiness trainings.

* Joe Melillo, HKNC’s National Employer Business Relations Specialist (NEBRS) has established a great partnership with CVS which provides opportunities for DeafBlind individuals to gain new skills for employment.

Miriam L., a former HKNC participant from the southwestern region, was hired by Booz Allen Hamilton as a full-time consultant with the position of software developer, junior. Booz Allen Hamilton is an information technology consulting firm with expertise in analytics, digital, engineering and cyber. Miriam was a participant at HKNC in 2013 and again in 2019. Since then she has been working with HKNC’s regional representative and others to get experience in various consulting positions, one of which has resulted in this new position. Joe Melillo said that Booz Allen Hamilton is “the best in corporate consulting and known for disability inclusion and hiring.”

Tami W. sought and secured employment with Amazon at the Cincinnati/Northern Kentucky International Airport. Because the location is at an airport, she had to pass a stringent security screening. With the support of HKNC’s DeafBlind employment specialist, Robert McLendon, Tami was successfully hired by Amazon. However, Tami decided this type of work was no longer what she wanted for herself. Instead, with the help of Robert, she recently got a clerical job with Northern Kentucky Health in Florence, Kentucky. She is loving her new job and not having to be on her feet all day!

Ashley R., from Connecticut, attended the HKNC Young Adult Summer Program and then returned for the Comprehensive Vocational and Rehabilitation Program. Ashley started her animal care career path at PetSmart as a pet care associate. She worked there for 5 months and decided it was time to look for a new job. Ashley followed her dreams and secured a job at Pampered Puppies! She is now a dog washer and plans to one day become a groomer.
HKSB’s Reach

Serving the five boroughs of New York City and Long Island, HKSB operates training facilities in Brooklyn, Hempstead and Islandia.

Field services expand HKSB’s reach, bringing resources to your neighborhood!

Visit www.helenkeller.org to learn more about our locations.
Established in 1893 as the Industrial Home for the Blind, Helen Keller Services for the Blind (HKSB) enables individuals who are blind or have low vision and reside in the New York metropolitan area to live, work and thrive in the communities of their choice. Through office locations in Brooklyn, Hempstead and Islandia, in addition to community-based field services, the HKSB team works with consumers to achieve their educational, vocational and/or personal goals so they can live as independently as possible. Programs at HKSB include the following:

- **Low Vision Services** – Optometrists provide eye examinations and teach consumers how to maximize any residual vision by using specialized lighting, lenses and magnifiers at Low Vision Centers in Brooklyn, Hempstead and Islandia.

- **Employment Services** – A full spectrum of employment services for working-age youth and adults, including vocational assessment and guidance, job- skills training, work experience internships and job placement.

- **Assistive Technology Centers** – Offers assessment and training in the use of adaptive computer equipment and accessible technologies, including one-on-one and group courses, which enables individuals to perform their job and/or academic studies independently.

- **Orientation & Mobility** – Instruction in safe and independent travel with the help of tools such as a white cane, guide dogs and/or portable devices.

- **Social Casework Services** – Certified social workers provide one-on-one counseling and other resources to help consumers adjust to blindness or vision loss.

- **Vision Rehabilitation Training** – Instruction in daily living skills (cooking, medication management, budgeting, etc.) to assist consumers to live independently.

- **Services for Adults with Developmental Disabilities** – Includes a Day Habilitation Program, Community Habilitation, a community residence located in Wantagh, NY, and a respite service for caregivers.

- **Adaptive Living Program** – Provides rehabilitation teaching, instruction in daily living skills, orientation and mobility training, social casework services and low vision services to older adults ages 55 and older that help them regain their self-sufficiency and live safely in their homes.

- **Children’s Learning Center** – Provides educational, therapeutic and early intervention services for young children, birth to age five, who are blind and/or have multiple disabilities, including a full-day pre-school with a parent resource center for families and/or caregivers.

- **Camp Helen Keller** – A five-week summer day camp that offers physical activities, field trips, and socialization opportunities for children and youth ages 4-16.

- **Pre-vocational Training** – A five-day job exploration program for students ages 10-14.

- **Orientation to Work** – A twelve-week summer program that prepares students ages 15-21 for the world of work through part-time internships.

- **Health/Wellness Program** – Provides free physical fitness activities and mental health support groups, both in-person and virtually, to low-income New York State residents who are blind or DeafBlind.

- **College Bound and Beyond Program** – A new college-readiness program that offers SAT testing prep services, in addition to 9th and 10th grade Transition programming.

HKSB’s mission is to enable people with low vision and those who are blind to live, work and thrive in the community of their choice.
Virtual Training

The **T.E.A.M. (Technology Employment Achievement and Mastery) Program** is for participants seeking advanced computer training and customer service skills. The goal of the T.E.A.M. program is to prepare job seekers for employment by incorporating computer-based applications with real-life job-related tasks.

The **Teen Technology & Pre-Vocational Program** is specifically for students between the ages of 14 – 18. Pre-employment transition services (“Pre-ETS”) focuses on providing students with information, support and experiences that facilitate the exploration of their vocational interests, strengths and abilities.
Placement Program Success Stories

Mairoby Hernandez (in the center) has been hired as a full-time employee at the NYC Mayor’s Public Engagement Unit, working with the Tenant Support Unit. Mairoby provides assistance to New Yorkers at risk of displacement or facing housing related issues. She guides New Yorkers on how to access information on tenants’ rights and connect tenants to resources that address their needs. To learn more about the Tenant Support Unit, go to nyc.gov/TSU.

Tim Perasall, who owned and operated his flooring company for close to 30+ years, participated in a Work Experience Training (W.E.T.) at Habitat for Humanity Restore, in which he was able to use his training and skills to organize flooring stock and materials while assisting customers. Tim was hired after his W.E.T. as a part-time employee at Habitat for Humanity Restore and has been making a difference there for over a year!

Ryan Mastrelli has been hired as a full-time employee at Amazon in Melville, Long Island. He is the first person with low vision to be employed at this facility. The Amazon Team has been supportive of Ryan’s transition by providing the necessary accommodations for him in the workplace. Ryan is excited to continue his journey with Amazon!

Linda Logan and Lynn Rosenthal, participants in the Day Habilitation Program, attend technology class where they are learning to use Alexa and an IPad.
Zacary Zalcman-Turkel is doing a 12-week work experience training at Valenti Pharmacy in Rockville Center. He is responsible for restocking new inventory and calling patients to inform them that their prescription is ready for pick up. Zacary is doing a great job!
Ben Goldstone is doing a 12-week work experience training at HKSBS's Hempstead location. He assists the administrative assistant supervisor and the outreach coordinator with their daily tasks. Ben’s responsibilities include sorting mail, packing outreach folders, surveying participants and providing general support to staff. Ben has really stepped out of his comfort zone and is doing an amazing job!
HKSB EVENTS
Health & Wellness Program

Annual Breast Cancer Walk - Thank you to everyone who participated and donated to the HKSB Health and Wellness Program’s Making Strides Against Breast Cancer Walk! The walk was able to raise money for the American Cancer Society in honor of October being Breast Cancer Awareness Month.

Thanksgiving Luncheon

The Social Work and the Placement Department hosted a Thanksgiving Luncheon for HKSB’s participants. So thankful and blessed to be working with such wonderful participants and colleagues.

Thank you to the Brooklyn Prospect Heights Lions Club and the Springfield Gardens Lions Club for your continuous support and always thinking of our participants during the holiday season. The Social Work Department was able to deliver Thanksgiving meals to families in need in Nassau, Suffolk, Queens and Brooklyn.
**SPECIAL EVENTS**

**Helen’s Run Walk Ride 2022 (Virtual)**

HKS’ VIRTUAL Helen’s 5K Run. Walk. Ride. 2022 was another successful year as registrants joined during the week of 4/29th through 5/8th from across the country to support HKS’ Health and Wellness Program.

**SAVE THE DATE:** Join us 4/23/2023 for an IN-PERSON Helen’s 5K Run/Walk at HKNC’s campus in Sands Point, NY!
GOLF OUTING

Helen Keller Services’ (HKS) 31st Annual Golf Classic was a huge success thanks to all of our supporters. Whether you played a round of golf, were an event sponsor or joined us for cocktails and dinner, we appreciate your participation and interest in HKS’ mission. $100,000 was raised and HKS staff and volunteers made so many new friends!

SAVE THE DATE: HKS’ 32nd Annual Golf Classic event Monday, June 26, 2023 at the Village Club at Lake Success, NY.
Charity Challenge - HRW in-person

HKS Participates in the Long Island Charity Challenge

Helen Keller Services was one of several charities participating in the Long Island Charity Challenge 5K Run/Walk on Saturday, September 24 at 9:00am at Eisenhower Park in East Meadow, NY.

Funds raised at this event supported HKS’ Health & Wellness Program. It was a happy reunion to see so many long-time friends, supporters and staff in person after three years!
Every year since 1984, Helen Keller National Center for DeafBlind Youths and Adults has celebrated the last week in June as “Helen Keller DeafBlind Awareness Week.” This national advocacy campaign came about as a result of a proclamation signed by President Ronald Reagan and recognizes the achievements of people who are DeafBlind, their contributions to society and their successes in the field of employment and independent living.

The focus of DeafBlind Awareness Week in 2022 was Diversity and Inclusion: Creativity and innovation are built upon a diverse group of perspectives. Who better to help initiate that innovation than the DeafBlind community, a group of people whose lives are driven by the pursuit of change and innovation?
THE DEAFBLIND COMMUNITY HAS LEARNED TO SHIFT THEIR PERSPECTIVE. HAVE YOU?

Creativity and innovation are built upon a diverse group of perspectives. Who better to help initiate that innovation than the DeafBlind community, a group of people whose lives are driven by the pursuit of change and innovation?

HKNC is grateful to Wunderman Thompson Health for designing the pro bono poster.
The HKNC Training Building came alive the week of May 2nd as TECH BLITZ came to town! Adaptive technology vendors from all over the country came to display and demonstrate their equipment to staff, students and the general public. There were also a few roundtable discussions and Zoom vendor presentations. Congratulations to Bryan Ward, HKNC’s program coordinator, New York Deaf-Blind Equipment Distribution Program, and his team for putting together such an informative and interesting week.
HKNC’s Comprehensive Vocational and Rehabilitation Program focuses on employment as a goal for most of the participants. With that in mind, the 3rd annual HKS National Disability Employment Awareness Month (NDEAM) webinar event was held in October to celebrate the contributions of America’s workers with disabilities and showcase supportive, inclusive employment policies and practices. Featuring Keynote Speaker, Kathy West-Evans, director of Business Relations National Employment Team for the Council of State Administrators of Vocational Rehabilitation, the event attracted 452 people in attendance. Other panelists included Debra Ruh, founder of Ruh Global Impact and co-founder of Billion Strong; Benro Ogunyipe, Obama’s appointee and executive director of the Illinois Deaf & Hard of Hearing Commission; and Andrea Flaim, program manager, Amazon.
“Accessibility ensures equitable access and use by people with disabilities.

As a person with a disability, accessibility empowers me to make choices - to choose where to buy products if websites are accessible, to choose to access information if it is accessible. Accessibility empowers me with information, independence and choices.” ~Megan Dausch

The second annual Helen Keller Services AccessAbility Awards were presented in July to 5 organizations who are using their talents and resources to support individuals who are DeafBlind, blind or have low vision and make the society more accessible and inclusive through their services, practices, products and workforce diversity efforts.

This year’s honorees were:

• **CLEANLOGIC** – an inclusive and socially conscious beauty brand which incorporates braille on its packaging. Cleanlogic has funded adaptive technology to promote independent living employment skills to the blind and low vision communities.

• **UNIDESCRIPTION PROJECT** – studies and produces innovations in audio description which involves translating visual media into audible media for the benefit of people who are DeafBlind, blind or have low vision.

• **ACCESSIBLE PHARMACY SERVICES FOR THE BLIND** – the largest blind-owned healthcare company in the country which provides home delivery pharmacy service specializing in the needs of people who are blind, DeafBlind and have low vision.

(More honorees continued on next page)
• **WUNDERMAN THOMPSON HEALTH** – Wunderman Thompson is a growth partner – part creative agency, part consultancy and part technology company, Wunderman Thompson experts deliver inspiration across the entire brand and customer experience.

• **SERVICE SKILLS ELEARNING** – an eLearning platform for employers, which equips your team with the skills to improve customer satisfaction, enhance teamwork and boost respect levels.
CREATIVE EXPRESSIONS – A VERY SPECIAL ART SHOW

The talented participants in the HKNC Creative Arts Program, with support and encouragement from Antonia I., senior instructor and Board Certified Art Therapist, produced an Art Show worthy of much praise. All different mediums of art were professionally exhibited and made accessible including clay, wood, paint, fabric, charcoal and more.

“I like art because it relaxes me and makes me feel a certain way. It makes me become creative and think outside the box. It tells me about my Italian heritage. Maria’s Unique Utensils has a place mat and a bowl of spaghetti and meatballs with parmesan cheese. It is special to me and comes from my favorite place in the world, Italy. Nothing like having a nice bowl of spaghetti once in a while.”

- Maria E. HKNC participant
# Financial Statements

## Helen Keller Services

### Summarized Statement of Financial Position

**June 30, 2022 (with comparison of 2021)**

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<thead>
<tr>
<th>ASSETS</th>
<th>2022</th>
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<td>Cash and cash equivalents</td>
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<td>Grants receivable</td>
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<td>Program fees and accounts receivable</td>
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<td>Pledges receivable, net</td>
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<td>Due from other funds</td>
<td>$346,497</td>
<td>$346,497</td>
<td>$207,455</td>
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<tr>
<td>Investments, at fair value</td>
<td>$77,359,714</td>
<td>$99,438,781</td>
<td>$87,016,783</td>
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<td>Property and equipment, net</td>
<td>$9,766,678</td>
<td>$9,470,106</td>
<td>$10,082,755</td>
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<tr>
<td>Other assets</td>
<td>$643,047</td>
<td>$737,947</td>
<td>$676,919</td>
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<td><strong>Total Assets</strong></td>
<td><strong>$88,732,712</strong></td>
<td><strong>$108,654,504</strong></td>
<td><strong>$107,920,385</strong></td>
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<table>
<thead>
<tr>
<th>LIABILITIES and NET ASSETS</th>
<th>(Including PPP Loan)</th>
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</thead>
<tbody>
<tr>
<td>Liabilities</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Accounts payable and accrued expenses</td>
<td>$3,841,889</td>
<td>$3,152,547</td>
<td>$8,397,050</td>
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<tr>
<td>Deferred income</td>
<td>$264,702</td>
<td>$189,342</td>
<td>$481,696</td>
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<tr>
<td>Refundable deposits</td>
<td>$218,476</td>
<td>$165,977</td>
<td>$165,977</td>
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<tr>
<td>Due to other funds</td>
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<td>$346,497</td>
<td>$207,455</td>
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<tr>
<td>Deferred rent</td>
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<td>Other liabilities</td>
<td>$53,903</td>
<td>$62,968</td>
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<td>Accrued pension liability</td>
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<td><strong>Total Liabilities</strong></td>
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<td><strong>$20,597,353</strong></td>
<td><strong>$33,949,800</strong></td>
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<tr>
<th>Net Assets</th>
<th></th>
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<tbody>
<tr>
<td>Without donor restrictions</td>
<td>$91,523,584</td>
<td>$99,302,394</td>
<td>$70,343,658</td>
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<tr>
<td>With donor restrictions</td>
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<tr>
<td>Time/purpose restricted</td>
<td>$1,730,639</td>
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<td>$918,043</td>
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<tr>
<td>Endowment funds</td>
<td>$451,345</td>
<td>$451,345</td>
<td>$451,345</td>
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<td>Perpetual in nature</td>
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<td>$2,741,142</td>
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<tr>
<td><strong>Total Net Assets</strong></td>
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<td><strong>$103,793,516</strong></td>
<td><strong>$73,970,585</strong></td>
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</tbody>
</table>

| Total Liabilities and Net Assets | |        |
|---------------------------------|--------|
| **$124,201,527**                | **$124,201,527** | **$107,920,385** |
This information shown herein has been summarized by Helen Keller Services from its 2022 audited financial statements.

A copy of the complete financial statements and auditor’s report is available upon request.

Email us at info@helenkeller.org or write us at HKS, 180 Livingston Street, 2nd Floor, Brooklyn, NY 11201, Attention: CF0

### SUPPORT AND REVENUE

<table>
<thead>
<tr>
<th></th>
<th>2022</th>
<th>2021</th>
<th>2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions and grants</td>
<td>$1,425,630</td>
<td>$897,994</td>
<td>$1,278,970</td>
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<tr>
<td>Legacies</td>
<td>$48,741</td>
<td>$316,782</td>
<td>$431,476</td>
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<tr>
<td>Special events: Gross Receipts</td>
<td>$271,631</td>
<td>$40,911</td>
<td>$196,701</td>
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<tr>
<td>Less direct donor benefits</td>
<td>($24,931)</td>
<td>($3,575)</td>
<td>($129,922)</td>
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<tr>
<td>Total Public Support</td>
<td>$1,721,071</td>
<td>$1,252,112</td>
<td>$1,777,225</td>
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<tr>
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<th>2022</th>
<th>2021</th>
<th>2020</th>
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<tbody>
<tr>
<td>Helen Keller National Center for Deaf-Blind</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Youths and Adults – Grant income</td>
<td>$22,698,018</td>
<td>$19,748,468</td>
<td>$17,840,165</td>
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<tr>
<td>Helen Keller Services for the Blind – Grant income</td>
<td>$407,653</td>
<td>$374,640</td>
<td>$389,950</td>
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<tr>
<td>Training fees and allowances</td>
<td>$8,900,380</td>
<td>$8,305,551</td>
<td>$10,668,083</td>
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<tr>
<td>Total Fees and Grants from Government Agencies</td>
<td>$32,796,051</td>
<td>$28,428,677</td>
<td>$28,898,198</td>
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</tbody>
</table>

<table>
<thead>
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<th>2022</th>
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<th>2020</th>
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<tbody>
<tr>
<td>Investment income</td>
<td>$2,928,561</td>
<td>$2,195,487</td>
<td>$2,176,085</td>
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<tr>
<td>Rental Income: Gross Receipts</td>
<td>$612,322</td>
<td>$649,635</td>
<td>$381,789</td>
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<td>Less direct costs</td>
<td>($264,425)</td>
<td>($193,362)</td>
<td>($519,864)</td>
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<td>Net gain on investments</td>
<td>($14,311,526)</td>
<td>($21,786,663)</td>
<td>($1,575,760)</td>
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<tr>
<td>Other</td>
<td>$111,494</td>
<td>$786,233</td>
<td>$177,206</td>
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<tr>
<td>Total Other Revenue</td>
<td>$10,923,574</td>
<td>$25,224,656</td>
<td>$1,280,456</td>
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Net of Net assets released from restrictions/ contributions with donor restrictions | $264,644

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<th>2020</th>
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<tbody>
<tr>
<td>Expenses</td>
<td></td>
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<tr>
<td>Assistive Technology</td>
<td>$1,038,133</td>
<td>$555,747</td>
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<td>Low Vision</td>
<td>$391,179</td>
<td>$474,567</td>
<td>$2,533,588</td>
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<td>Comprehensive Services</td>
<td>$4,934,530</td>
<td>$3,286,254</td>
<td>$3,457,618</td>
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<td>Supported Employment Services</td>
<td>$11,333</td>
<td>$42,620</td>
<td>$39,744</td>
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<td>Day Habilitation Services</td>
<td>$1,881,464</td>
<td>$2,176,085</td>
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<td>Blind Children Program</td>
<td>$3,825,650</td>
<td>$3,480,930</td>
<td>$3,457,618</td>
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<tr>
<td>Summer Camp</td>
<td>$140,564</td>
<td>$64,004</td>
<td>$218,744</td>
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<td>Helen Keller National Center for Deaf-Blind</td>
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<tr>
<td>Youths and Adults</td>
<td>$17,428,559</td>
<td>$17,715,641</td>
<td>$17,715,641</td>
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<tr>
<td>Residential</td>
<td>$991,383</td>
<td>$771,516</td>
<td>$771,516</td>
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<td>Total Program Services</td>
<td>$29,213,483</td>
<td>$29,053,419</td>
<td>$29,053,419</td>
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</table>

<table>
<thead>
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<th></th>
<th>2022</th>
<th>2021</th>
<th>2020</th>
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<tbody>
<tr>
<td>Helen Keller National Center for Deaf-Blind</td>
<td></td>
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</tr>
<tr>
<td>Youths and Adults</td>
<td></td>
<td>$1,519,239</td>
<td>$3,602,913</td>
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<tr>
<td>Helen Keller Services for the Blind</td>
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<tr>
<td>Total Supporting Services</td>
<td>$5,447,578</td>
<td>$5,103,884</td>
<td>$5,122,152</td>
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<tr>
<td>Total Expenses</td>
<td>$34,661,061</td>
<td>$32,177,965</td>
<td>$34,175,571</td>
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</tbody>
</table>

Change in net assets, before (increase) decrease in unfunded pension obligation | ($11,067,513) | ($22,727,480) | ($2,218,492) |

(Increase) Decrease in unfunded pension obligation | ($8,090,082) | ($7,095,451) | ($4,168,280) |

Change in net assets | ($7,893,411) | ($29,822,931) | ($6,386,772) |

Net assets, beginning of year | $103,793,516 | $73,970,585 | $80,357,357 |

Net assets, end of year | $95,900,105 | $103,793,516 | $73,970,585 |
Thank You to Our Contributors
July 01, 2021 – June 30, 2022

$50,000+
American National Insurance Company
Anonymous
Del Vecchio Family Foundation
Gladys Brooks Foundation Helen Hoffritz Charitable Trust
Lavelle Fund for the Blind, Inc.
Mother Cabrini Health Foundation
Sarah DeCoizart Perpetual Charitable Trust The New York Community Trust
Waslly Family Foundation

$5,000 – $9,999
ASL Services Holdings, LLC
Bannerot-Lappe Foundation
Borah, Goldstein, Altschuler, Nahins & Goldel, PC
Frank J. Antun Foundation
Joshua Goldman Harding Real Estate, LTD
Jovia Financial Credit Union Lily Palmer Fry Memorial Trust Joseph L. Mancino
Max B. Cohn Family Foundation
McKeen Fund Joseph Rosenthal
Saul Family Charitable Fund
Sidney and Judith Kranes Charitable Trust
Michelle Smithdas
Von Seebeck Charitable Trust
Zeitz Foundation

$1,000 – $4,999
220 72nd Street Realty Corp
Al Adelman
Robert B. Alperin
American Sign Language Services
Anonymous - Cash Batch Austin Williams
Bargold Storage
Sandra Bass
Bauke Family Foundation
BDO USA
Stephanie Brooks
Joseph F. Bruno
Robert B. Catell
The Community Chest of Port Washington Corporate Synergies Group, LLC
Cullen and Dykman LLP
Seth J. Cummins
Davidoff, Hutcher & Citron, LLP
Stacie Deiner
Dial A Bug Pest Control Donald Zucker Company David Dubbin EliteFeats, Inc.
EPIC Commercial Insurance
Peter Fahey
Ellie Fogarty
GHP Investment Advisors, Inc.
Give Lively Foundation, Inc. - Charity Navigator’s Giving
Wayde Harrison Gary S. Hett
Investors Bank Corporate Office
Emrick Jones Andrew
Levison LISS
Technologies James Maccario Patricia
Mankowski
Maspheth Federal Savings
Kathleen J. McNulty Edward Meckeneck Andrew Meditz
Anshu Mehrishi
Metzger-Price Fund, Inc.

$25,000 – $49,999
Engelke Family Foundation
The Estate of Mary Scully J.E. & Z.B. Butler Foundation Marjorie C. Adams Charitable Trust Murray Hill East Suites
The National Grid Foundation Peter and Jeri Dejana Foundation Reader’s Digest Partners for Sight Foundation
William G. & Helen C. Hoffman Foundation

$10,000 – $24,999
Adam D. Handwerker Philanthropic Fund of the Jewish Communal
AKAM Associates, Inc.
Cleveland Foundation James Bell
Joseph S. Morgano
Kay Family Foundation, Inc. Ruskin
Moscou Faltschek Sunshine Foundation

Sean P. Mitchell
Arielle Mosso
Mary Beth Mothersell Sue
Ann Murray
Sam Nearhood
Diana and Michael Nicholson
Old Westbury Golf & Country Club Foundation
Jack Patterson
Matthew Pejovic
Phonak
Prisand, Mellina, Unterlack & Co., LLP Roe Agency, Inc.
Matthew Rubenber
Sarf Family Foundation Fund
Marc Schneider
Seton Farms
Francine Shapiro
Ilissa Sternlicht
Stop & Stor Charitable Fund
Kala Sury
T-Mobile Accessibility
The Amelia M. Buschold & Cecile A. Litterer Charitable Trust
The/Rita and Alfred Dann Foundation
Larry Toyas
Troy Land Development Group USI Insurance Services
Victoria Loconsolo Foundation, Inc. Jeffrey R. Williams
Christopher Woodfill
Cheryl Zagoria
Contributors (Cont’d)

$500–$999
Joseph A. Aguilera Roger
L. Bahnik
Jim and Mary Belanich
Alison H. Burrows
Cedar Cliff Local School District
Central Business Systems Fern
Cohen
Francesca L. D’Alessandra James
J. Daly
James P. Delaney
Patricia Deluca
DeMartini Dime
Community Bank Eagle
Sanitation, Inc.
Estate of Shirley Katz-Cohen
Robert Fallon
Linda Fildes
Sylvia Fink
Freedom Scientific
Katherine Gabry
David Goldstein
Michael Goodman
Janet Gunnip
Marjorie Hockey
Hallett Johnson JRS
Architect, P.C.
Michael Keithley
Michael Kennedy
Yunmi Kim
James Klancnik
Manny Korman
Shyma Maharaj
Manhasset Union Free School
Doris Markham
Nancy Mc Cormack

Joan Monaghan
Nora Moscardina
Mr and Mrs. Mc Cormack
Janet Noquez
Michael G. Parker
Jimmy Y. Peress Paul
O. Richard Lawrence
Roth
Sands Point Garden Club Elliot
Scher
Paul A. Schreiber
John G. Shattuck
Merry Sloane John
W. Squires
Strategic Mechanical, LLC
Elise C. Tepper
Tony C. Wang
Donna Winston Jane
E. Worthen

$250 – $499
4Blind
Nikos Andreadis
Howard Back
Kenneth Batko Jim
Bella
Brooklyn Metropolis Lions Club
Niledh Chand
City Recycling Corp.
Barbara Cooper Miriam
Cyrlunik Louis A.
DeAcetis Suzanne
Delany
Thomas M. DeMartino

Alex Eisenberg
Focused Wealth Management Theodore
Gewertz
Cono Grasso Stella
Guarna Rebecca
Heitkam Herbert
Meyerson HIMS
Inc.
Su-Ling Hsu
Humanware
Karen Kistler
Linda Kumler
Suzanne Lanahan
Basil Lyden Jeffrey
Meyerson
Charlotte Miles
Jane Murray
Nadine Nicolas
Nancy O’Donnell
Jayesh M. Patel
Lester Penner
Yvonne Keith Perkins
Aldo Pernasilici
Allan A. Phillips
Donald & Cecelia Platnick
Pamela Price Thomas
Renaud Richard N.
Ross Michael Rubinberg
Rosalind Rubler Susan
Ruzenski Sonja Schmid
Joe Sena
Seyak Corporation Yamaguchi Restaurant
Susan D D. Shapiro
Karen Simons
Frank Siragusa
Sorenson Communications, Inc.

Dwight Spar Sheri
Stanger
Judith R. Sternberg
Bill Strohauer Scott
Taylor
Ira M. Warren
Herbert Weiss
Carol L
In-Kind Donations
Wunderman Thompson Health
Rajeev Mehta

Special Thanks

NYC Council Members
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Justin Brannan
Robert Cornegy
Laurie Cumbo
Karen Koslowitz
Brad Lander
Stephen Levin
Eric Ulrich

Brooklyn Borough President
Eric Adams

Nassau County Executive
Laura Curran

Nassau County Legislator
Deila DeRiggi-Whitton

Town of North Hempstead:
Supervisor Judi Bosworth
Councilmember Dina DeGiorgio
Town Clerk Wayne Wink

Village of Baxter Estates Mayor
Nora Haagenson

Village of Hempstead Mayor
Don Ryan

Village of Manorhaven Mayor
Jim Avena

US Senate
Kirsten Gillibrand
Patty Murray
Charles Schumer

US House of Representatives
Tom Cole
Rosa DeLauro
Peter King
Nita Lowey
Mark Pocan
Tom Suozzi

NYS Senate:
Phil Boyle
James Gaughan
Todd Kaminsky
Anna Kaplan
Velmanette Montgomery
Roxanne Persaud
Diane Savino
Kevin Thomas

NYS Assembly
Taylor Darling
Judy Griffin
Melissa Miller
Ed Ra
Jaime Williams

NYC Mayor Bill deBlasio

Village of Sands Point Mayor
Peter A. Forman

NYC Board of Education
NYC Department For The Aging
NYC Department of Health
& Mental Hygiene/Early Intervention
NYS Dormitory Authority (DASNY)
NYC Education Department
NYS Education Department—ACCES-VR
NYS Office of Children & Family Services/NYS Commission for the Blind
NYS Office for People With Developmental Disabilities

Federal Communications Commission
US Department of Education
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**Vice Chairman:** Alvin Adelman, Attorney at Law

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James M. Klancnik, Jr. MD

Lori Kranczer

Christopher D. Maher

Diana Nicholson René G. Pellerin

Elise Schroeder

John G. Shattuck
## Locations

### HKS Headquarters
180 Livingston Street, 2nd Floor
Brooklyn, NY 11201
**Phone:** (718) 522-2122

### HKNC Headquarters
141 Middle Neck Road
Sands Point, NY 11050
**Voice:** (516) 944-8900
**VP:** (516) 570-3246

### HKNC Destiny Home
37 Dunes Lane
Port Washington, NY 11050

### HKSB Hempstead
1 Helen Keller Way
Hempstead, NY 11550
**Phone:** (516) 485-1234

### HKSB Islandia
1767 Veterans Memorial Highway
Suite 18
Islandia, NY 11749
**Phone:** (631) 424-0144

### HKSB Group Home
1454 Oakfield Avenue
Wantagh, NY 11793

### HKNC Regional Offices

<table>
<thead>
<tr>
<th>Region</th>
<th>Name</th>
<th>Contact Information</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Region 1: New England</strong></td>
<td>CT, ME, MA, NH, RI, VT</td>
<td>Christine Telford</td>
</tr>
<tr>
<td></td>
<td>Allston, MA 02134</td>
<td><strong>Voice:</strong> (516) 320-0265</td>
</tr>
<tr>
<td></td>
<td></td>
<td><strong>VP:</strong> (516) 242-0357</td>
</tr>
<tr>
<td><strong>Region 2: Mid-Atlantic</strong></td>
<td>NJ, NY</td>
<td>Eleanor Coley-Brody</td>
</tr>
<tr>
<td></td>
<td>Sands Point, NY 11050</td>
<td><strong>Voice:</strong> (516) 570-3634</td>
</tr>
<tr>
<td><strong>Region 3: East Central</strong></td>
<td>DE, DC, MD, PA, VA, WV</td>
<td>Cynthia L. Ingraham</td>
</tr>
<tr>
<td></td>
<td>Laurel, MD 20707</td>
<td><strong>Voice:</strong> (240) 786-6534</td>
</tr>
<tr>
<td></td>
<td></td>
<td><strong>VP:</strong> (240) 667-7295</td>
</tr>
<tr>
<td><strong>Region 4: Southeast</strong></td>
<td>4a: AL, FL, GA, MS, VI</td>
<td>David Volper</td>
</tr>
<tr>
<td></td>
<td></td>
<td><strong>Voice:</strong> (347) 899-0575</td>
</tr>
<tr>
<td></td>
<td>4b: KY, NC, SC, TN, PR</td>
<td><strong>VP:</strong> (321) 282-6216</td>
</tr>
<tr>
<td></td>
<td>Concord, GA 30206</td>
<td>Marilyn C. Trader</td>
</tr>
<tr>
<td></td>
<td></td>
<td><strong>Voice:</strong> (516) 393-7700</td>
</tr>
<tr>
<td></td>
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<td><strong>VP:</strong> (919) 585-5428</td>
</tr>
<tr>
<td><strong>Region 5: North Central</strong></td>
<td>IL, IN, MI, MN, OH, WI</td>
<td>John Filek</td>
</tr>
<tr>
<td></td>
<td>Saint Paul, MN 55114</td>
<td><strong>Text:</strong> (516) 497-1415</td>
</tr>
<tr>
<td></td>
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<td><strong>VP:</strong> (612) 428-3194</td>
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<tr>
<td><strong>Region 6: South Central</strong></td>
<td>AR, LA, NM, OK, TX</td>
<td>Natasha Aymami</td>
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<tr>
<td></td>
<td>Baton Rouge, LA</td>
<td><strong>Voice:</strong> (516) 965-1039</td>
</tr>
<tr>
<td></td>
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<td><strong>VP:</strong> (225) 330-8192</td>
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<tr>
<td><strong>Region 7: Great Plains</strong></td>
<td>IA, KS, MO, NE</td>
<td>Beth Jordan</td>
</tr>
<tr>
<td></td>
<td>Olathe, KS 66061</td>
<td><strong>Voice:</strong> (913) 677-4562</td>
</tr>
<tr>
<td></td>
<td></td>
<td><strong>VP:</strong> (913) 227-4282</td>
</tr>
<tr>
<td><strong>Region 8: Rocky Mountain</strong></td>
<td>AZ, CO, ND, SD, UT</td>
<td>Eleanor Coley-Brody</td>
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<tr>
<td></td>
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<td><strong>(Interim Regional Rep)</strong></td>
</tr>
<tr>
<td></td>
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<td><strong>Voice and Text:</strong> (516) 570-3634</td>
</tr>
<tr>
<td><strong>Region 9: Southwest</strong></td>
<td>AZ, CA, HI, NV, Guam, Samoa</td>
<td>Chad Metcalf</td>
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<tr>
<td></td>
<td></td>
<td><strong>Voice:</strong> (951) 587-7292</td>
</tr>
<tr>
<td></td>
<td></td>
<td><strong>VP:</strong> (909) 281-3847</td>
</tr>
<tr>
<td><strong>Region 10: Northwest</strong></td>
<td>AK, ID, OR, WA, WY, MT</td>
<td>Chad Metcalf (interim)</td>
</tr>
<tr>
<td></td>
<td></td>
<td><strong>VP:</strong> (951) 208-6546</td>
</tr>
</tbody>
</table>

To learn more about HKNC’s regional offices, visit [www.helenkeller.org/hknc/locations](http://www.helenkeller.org/hknc/locations)

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2022 Annual Report 33
IN MEMORIAM – Dr. Jeffrey S. Bohrman

Jeffrey S. Bohrman Jan. 19, 1944 – Nov. 7, 2022

It is with great sadness that we remember and honor Jeffrey S. Bohrman, PhD, who passed away on November 7, 2022, at the age of 78. Jeff was born profoundly deaf and lost his sight later in life due to Usher syndrome. After receiving his doctorate in pharmacology, Jeff worked for several years as a research toxicologist for the federal government before changing his career to work in the field of vocational rehabilitation with an expertise in serving people who are DeafBlind. He was instrumental in establishing the Ohio Deaf-Blind Outreach Program at the Columbus Speech & Hearing Center and the Ohio Association of the Deaf-Blind. Beginning in 1989, Jeff served in different leadership capacities with the American Association of the Deaf-Blind and served on the advisory boards of the Helen Keller National Center and the Ohio Center for DeafBlind Education. He received numerous awards for his outstanding efforts in developing supports and services for people who are DeafBlind including ones from the National Hall of Fame for People with Disabilities, the Alice Cogswell award from Gallaudet University, and the Outstanding Leadership Award from the Ohio School for the Deaf. Sue Ruzenski stated, “Jeff’s laugh would light up a room. We will miss his wisdom but he will be forever remembered in our hearts.”

Joseph L. Mancino “Joe”

Joseph L. Mancino July 20, 1937-September 14, 2022

It is with great sadness that HKS acknowledges the unfortunate passing of our dear friend and former board member, Joe Mancino, on September 14th at the age of 85. Joe served as an HKS board member for many years and was a true philanthropist. On behalf of HKS’ trustees and staff, we are grateful for his outstanding leadership, friendship, guidance, wisdom, generosity, his great sense of humor and his ever loyal presence at HKS’ annual golf outings. He will be greatly missed by HKS and his community.
Naming Opportunities

A Contribution Today —
A Legacy That Lasts a Lifetime

Whether it is your family name front and center in HKS’ Downtown Brooklyn location, sponsorship of a classroom in our Children’s Learning Center (CLC), or naming the Training Center that will help those we serve gain independence for years to come, there are many places you can leave a lifetime legacy today. Where will you leave yours? For more information on naming opportunities, please contact Marina Carroll, by email: mcarroll@helenkeller.org or by phone at 516-883-8310.
Help us Grow the Future!

Your contribution to Helen Keller Services makes it possible for us to give people who are blind, have low vision or DeafBlind access to the training, technology and support that can help them live their best lives.

Scan this QR code using the camera on your smartphone, or visit the website below to learn more about how you can help!

www.helenkeller.org
www.helenkeller.org/hks/donate

Other Ways to Support HKS

Follow us on Social Media

Facebook: @helenkellerservices
Instagram: @helenkellerservices
Twitter: @HKS_Media
LinkedIn: @helenkellerservices

Give While You Shop

When you shop at smile.amazon.com and select Helen Keller Services (HKS) as your charity, a portion of your purchase will be donated to HKS!