

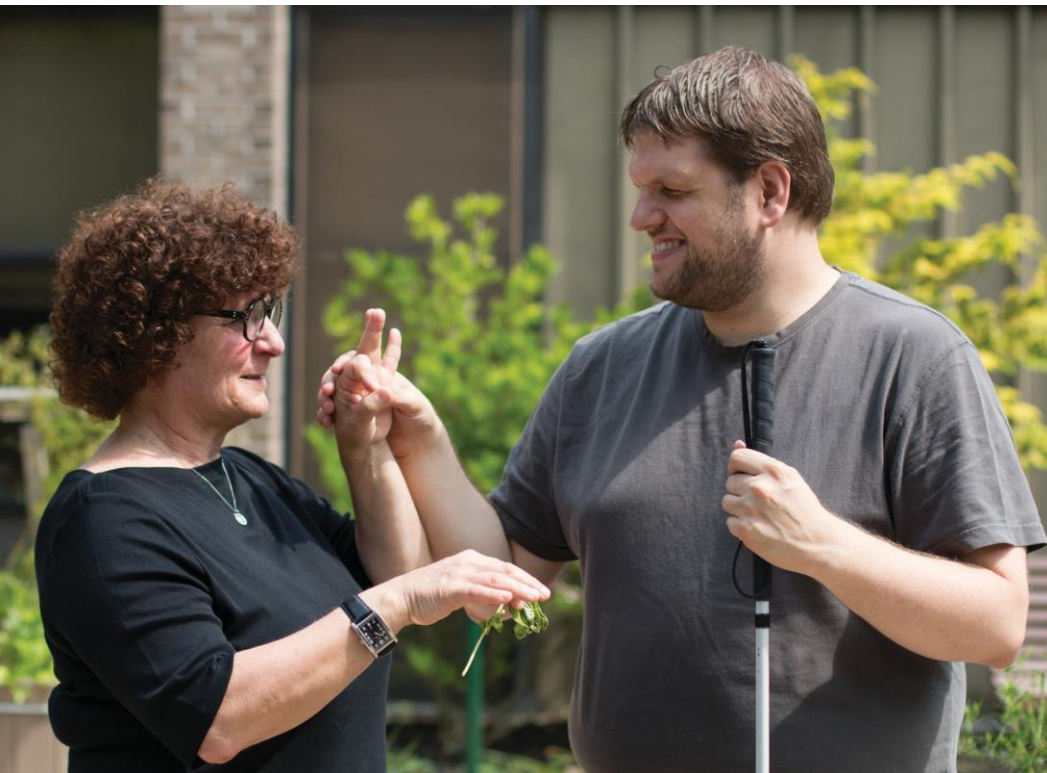


# 2022 ANNUAL REPORT





The mission of **Helen Keller Services** (HKS) is to enable individuals who are blind, DeafBlind or have combined hearing and vision loss to live, work and thrive in the communities of their choice. HKS offers services and programs through two divisions: Helen Keller National Center for DeafBlind Youths and Adults (HKNC) and Helen Keller Services for the Blind (HKSB).



**Helen Keller National Center for DeafBlind Youths and Adults** (HKNC) is the only national Comprehensive Vocational and Rehabilitation

Program that provides information, referral, support and training exclusively to youths and adults who have a combined hearing and vision loss, their families and the professionals who work with them.

**Helen Keller Services for the Blind** (HKSB) is a comprehensive rehabilitation program serving individuals of all ages who are blind or have low vision and who may have additional disabilities, living in the New York metropolitan area.

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## From the Desk of Dr. Susan Ruzenski, Chief Executive Officer of Helen Keller Services

Dear friends,

This past year has been one of capturing and building on what we learned from the most challenging times of the COVID pandemic. It has been a year of innovation and growth with a resurgence of a newly invigorated workforce and an evaluation of our services to become more effective and efficient and expand our reach so we may touch more lives. Yet, all we reflect on that ignites our spirit is because of you, our participants, supporters, partners and collaborators. We could never have done it without you.

Our ability to listen and learn continues to be our driving force. Thank you for joining us in upholding our vision of a society whereby differences are appreciated and new connections give rise to excellent results. Through our collaborative efforts, the tide is turning. Whether it be a diverse workforce with a heightened ability to innovate, an accessible classroom where learning occurs on an equal playing field or a community where all are welcome, we want to point out there is a tipping point, and we are there. Everyone has a place at the center. No voices are defaulted to the sidelines. All voices are present where decision-making and action around critical issues such as education, accessibility, employment, leadership and equity are taking place. Thank you for joining the conversation and for joining hands with us to support our work.

There have been so many significant accomplishments this past year that this annual report will give you a glimpse of some highlights that exemplify our commitment.

The collaborative efforts among our team, inclusive of participants and partners, have made employment, independence and improved quality of life an unremitting meaningful pursuit. Employment is a certainty taken for granted by most of us. What has been out of reach for many job seekers who are blind and DeafBlind is becoming more attainable, but we still have a long way to go. Job seekers who are blind and DeafBlind are the undiscovered competitive advantage to any business. We are witnessing that businesses are waking up, taking notice and hiring talent. Helen Keller Services has contributed to successful employment outcomes among

### **SPECIAL ANNOUNCEMENT**

*In February 2021, the Board of Directors of Helen Keller Services (HKS) named Dr. Susan Ruzenski chief executive officer of Helen Keller Services. Sue has been at Helen Keller National Center for DeafBlind Youths and Adults in a variety of leadership positions for 40 plus years including serving as its executive director since 2014. She received her Doctor of Education in Adult Learning and Leadership from Columbia University, Teacher's College, New York in 2019.*

many youth and adults who are blind, have low vision and are DeafBlind. Our services continue to evolve as we generate new opportunities, like introducing a new training service for job seekers interested in website accessibility testing at HKSB. At HKNC, through our national network of regional representatives, DeafBlind specialists, Youth Services coordinators and Community Service programs, we have provided employment training and support to individuals in more communities across the country.

Our services are as diverse as the participants we serve. For example, our preschool in Brooklyn has, under the leadership of our new principal, transformed the educational services to be inclusive of children who are blind, have vision loss and are on the autism spectrum. As a result, the school is a vibrant learning community that enriches children's early years through instruction, therapies and unsurpassed social interactions. How do we know this? It is through their progress we witness by their educational goals, the smiles on the learner's faces and the involvement of our families in the program.

An exciting development is our enhanced adaptive technology services across both divisions. In today's world, accessible technology options are growing exponentially. As a result, HKS is honing its expertise to meet each participant so they can enjoy and access communication, information and community resources through technology.

Our core rehabilitation services at HKS, which include orientation and mobility, adaptive technology, low vision, audiology, vocational training, independent living skills training, communication skills training, rehabilitation counseling and mental health services, and creative arts is where some of the vibrant, dynamic activity occurs and together, the team provides options for each participant to achieve their definition of success.

The year 2022 cannot be contained and our cup runs over with optimism about the possibilities in 2023! We are grateful to be an organization you have come to as a provider of services, a resource, partner, supporter, and donor, and we feel blessed that you have joined us in the center of positive change. Remember, as one wise soul remarked, "together we can do so much," Helen Keller.

All the best to you always,

Sue

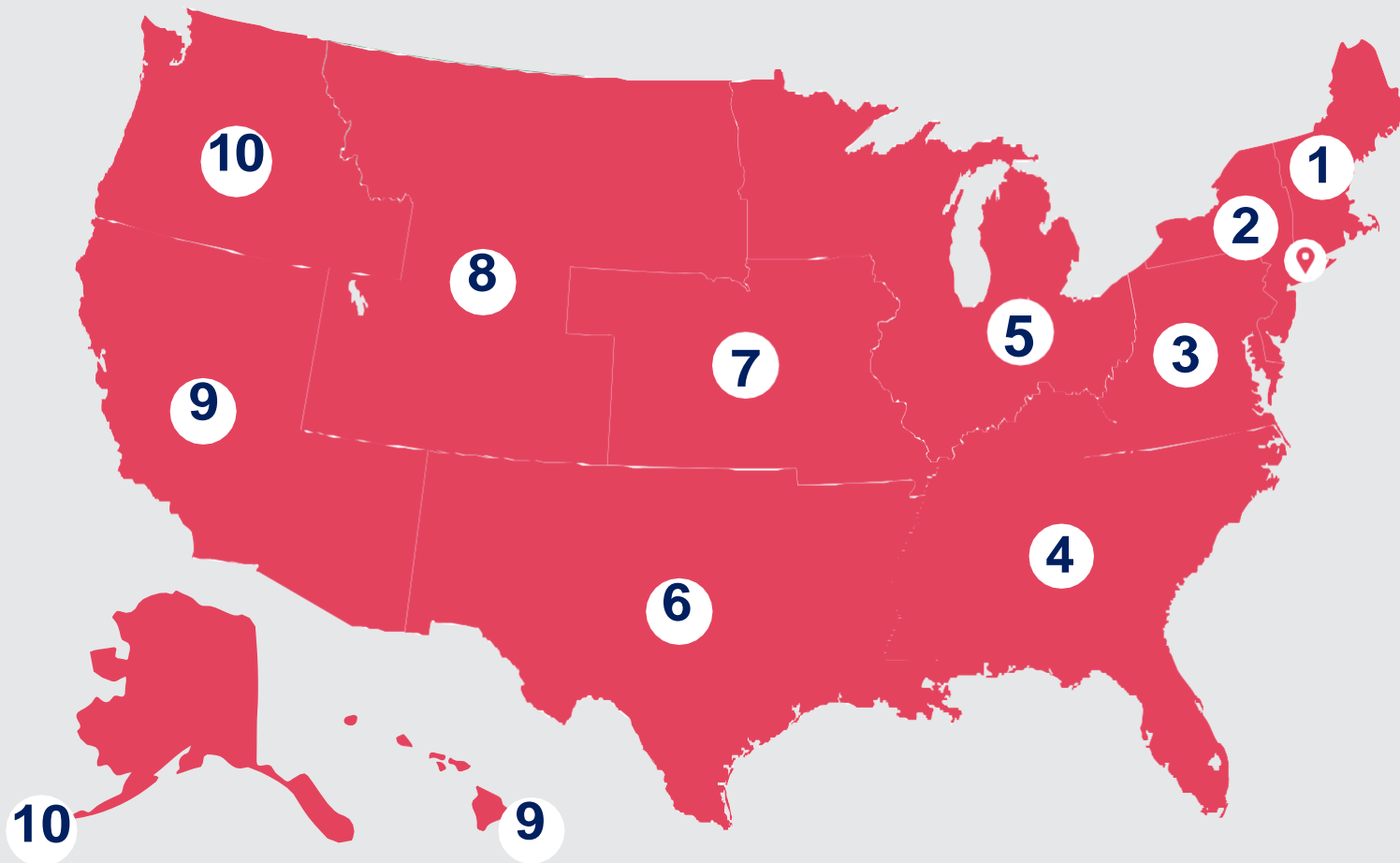
Dr. Sue Ruzenski

A handwritten signature in black ink that reads "Sue Ruzenski". The script is fluid and cursive, with a small dot at the end of the last name.

# HKNC's Reach

In addition to the residential training facility in Sands Point, HKNC also offers services through its 10 regional offices across the country. These offices serve as the gateway to all that HKNC has to offer — consultation, advocacy, assessment, training, referrals and more throughout the country!

Learn more about HKNC's regional offices by visiting: [www.helenkeller.org/hknc/locations](http://www.helenkeller.org/hknc/locations)



## Region 1 – New England

CT, ME, MA, NH, RI, VT

## Region 2 – Mid-Atlantic

NJ, NY (HKNC HQ)

## Region 3 – East Central

DE, DC, MD, PA, VA, WV

## Region 4 – Southeast

4a: AL, FL, GA, MS, VI

4b: KY, NC, SC, TN, PR

## Region 5 – North Central

IL, IN, MI, MN, OH, WI

## Region 6 – South Central

AR, LA, NM, OK, TX

## Region 7 – Great Plains

IA, KS, MO, NE

## Region 8 – Rocky Mountain

AZ, CO, ND, SD, UT

## Region 9 – Southwest

CA, HI, NV, Guam, Samoa,  
Northern Mariana Islands CM

## Region 10 – Northwest

AK, ID, OR, WA, WY, MT

## HKNC Headquarters

141 Middle Neck Road  
Sands Point, NY 11050

The Helen Keller National Center for DeafBlind Youths and Adults (HKNC) is the only national Comprehensive and Vocational Rehabilitation Program exclusively for youths and adults with a combined hearing and vision loss.

Note: The programs and services listed below are being conducted both in-person on HKNC's campus as well as remotely for those who prefer this type of training.

The residential-based training program, located at its Long Island headquarters in Sands Point, NY, provides vocational training and assistance to consumers in locating employment and resources in their community of choice. HKNC also provides training in assistive technology, communication, orientation and mobility, independent living and apartment living experiences. On-campus support services include audiology, low vision, rehabilitation counseling, creative arts, medical, interpreting and information services. The adult learning environment promotes peer-to-peer learning and self-advocacy skills to maximize learning and enhance self-empowerment.

Field Services, located throughout the United States, include 10 regional offices with 12 regional representatives, 12 DeafBlind specialists, 2 youth services coordinators and 6 staff members in the California Community Services Program.

*The regional offices offer:*

- Job development
- Consumer advocacy
- Consultation and technical assistance to schools and agencies
- Assistance in developing local services
- Consumer support as needed
- Information and referral

*Additional programs include:*

- Coordination of referrals to HKNC
  - Professional development and in-service training
  - Public education and awareness
  - Maintenance of a National Registry of Persons Who Are DeafBlind
- 
- Three different **Summer Youth Programs** offer transition age youth opportunities to explore college and career goals and to gain self-awareness, confidence and skills through experiential learning and group discussion with peers.
  - A **Senior Adult Program** provides consultation, training and technical assistance to older adults 55 years old and up who want to maintain their independence, and professionals and service providers working with them.
  - Two **Community Services Programs (CSP)** provide job development and placement, training in skills of daily living, low vision and orientation and mobility in the greater metropolitan areas of New York City and San Diego, CA.
  - The **Information, Research and Professional Development (IRPD)** Department develops DeafBlind specific training materials and curricula for professionals and produces fully accessible online courses. They also disseminate information to consumers, families and professionals through seminars, online newsletters and social media. They produce research and documentation of best practices to enhance the quality of services with and for DeafBlind individuals.
  - The **DeafBlind Immersion Experience (DBIE)** is a 5-day program for individuals who are DeafBlind with intellectual disabilities and their home support team.
  - The **Professional Learning and Leadership Institute (PLLI)** offers 3 month paid internships for DeafBlind individuals who want to work in the field of vocational rehabilitation.



## SUCCESS IN THE WORKPLACE - 2022

There was a time not so long ago when the thought of a person who was DeafBlind being able to work and earn a living was not possible. Today, with the support of HKNC's team both at their training center in Sands Point, NY, and the HKNC regional representatives and DeafBlind specialists throughout the country, successful employment of people who are DeafBlind has risen exponentially over the years and has become a reality for many.

The real worth, success, or effectiveness of HKNC's Comprehensive Vocational and Rehabilitation Program can be determined by examining the lives of the participants after they finish their training. The majority them have worked very hard to obtain the skills they need to find a job in their home community. Now it's time to put this training to a test. Here are a few of their success stories:



Soon after completing his Comprehensive Vocational & Rehabilitation Program at HKNC, Michael P., who lives in California, was hired by The Cheesecake Factory. With the support of his manager and colleagues, Michael has become a very loyal and trusted employee.



Julián C. is living his dream in southern California. He is working for Amazon Fresh and, for the first time in his life, he is able to help his parents with expenses in the house he shares with them. Julián is a consumer with HKNC's California Community Services Program CA-CSP and was featured on a Telemundo broadcast.





Ashley R., from Connecticut, attended the HKNC Young Adult Summer Program and then returned for the Comprehensive Vocational and Rehabilitation Program. Ashley started her animal care career path at PetSmart as a pet care associate. She worked there for 5 months and decided it was time to look for a new job. Ashley followed her dreams and secured a job at Pampered Puppies! She is now a dog washer and plans to one day become a groomer.



Shayleen S. is now working at a Safeway Grocery Store as a courtesy clerk. In 2021, Shayleen took part in a CVS Health Externship which gave her all of the job experience required for her new position! Shayleen gained important skills while at HKNC as a Professional Learning and Leadership Institute intern in 2019 and through job readiness trainings.

\* Joe Melillo, HKNC's National Employer Business Relations Specialist (NEBRs) has established a great partnership with CVS which provides opportunities for DeafBlind individuals to gain new skills for employment.



Miriam L., a former HKNC participant from the southwestern region, was hired by Booz Allen Hamilton as a full-time consultant with the position of software developer, junior. Booz Allen Hamilton is an information technology consulting firm with expertise in analytics, digital, engineering and cyber. Miriam was a participant at HKNC in 2013 and again in 2019. Since then she has been working with HKNC's regional representative and others to get experience in various consulting positions, one of which has resulted in this new position. Joe Melillo said that Booz Allen Hamilton is "the best in corporate consulting and known for disability inclusion and hiring."



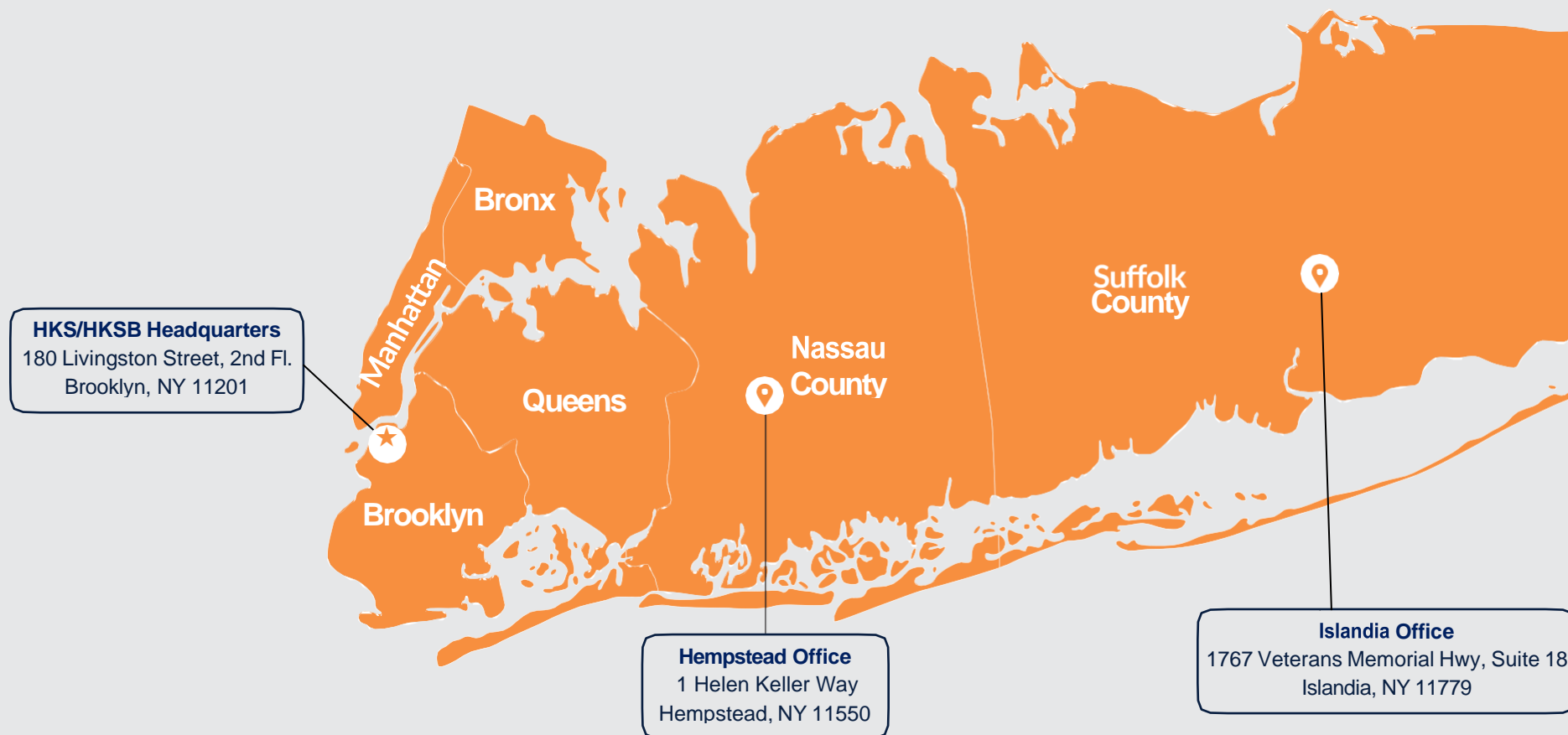
Tami W. sought and secured employment with Amazon at the Cincinnati/Northern Kentucky International Airport. Because the location is at an airport, she had to pass a stringent security screening. With the support of HKNC's DeafBlind employment specialist, Robert McLendon, Tami was successfully hired by Amazon. However, Tami decided this type of work was no longer what she wanted for herself. Instead, with the help of Robert, she recently got a clerical job with Northern Kentucky Health in Florence, Kentucky. She is loving her new job and not having to be on her feet all day!

# HKSB's Reach

Serving the five boroughs of New York City and Long Island, HKSB operates training facilities in Brooklyn, Hempstead and Islandia.

Field services expand HKSB's reach, bringing resources to your neighborhood!

Visit [www.helenkeller.org](http://www.helenkeller.org) to learn more about our locations.



Established in 1893 as the Industrial Home for the Blind, Helen Keller Services for the Blind (HKSBS) enables individuals who are blind or have low vision and reside in the New York metropolitan area to live, work and thrive in the communities of their choice. Through office locations in Brooklyn, Hempstead and Islandia, in addition to community-based field services, the HKSBS team works with consumers to achieve their educational, vocational and/or personal goals so they can live as independently as possible. Programs at HKSBS include the following:

- **Low Vision Services** – Optometrists provide eye examinations and teach consumers how to maximize any residual vision by using specialized lighting, lenses and magnifiers at Low Vision Centers in Brooklyn, Hempstead and Islandia.
- **Employment Services** – A full spectrum of employment services for working-age youth and adults, including vocational assessment and guidance, job- skills training, work experience internships and job placement.
- **Assistive Technology Centers** – Offers assessment and training in the use of adaptive computer equipment and accessible technologies, including one-on-one and group courses, which enables individuals to perform their job and/or academic studies independently.
- **Orientation & Mobility** – Instruction in safe and independent travel with the help of tools such as a white cane, guide dogs and/or portable devices.
- **Social Casework Services** – Certified social workers provide one-on-one counseling and other resources to help consumers adjust to blindness or vision loss.
- **Vision Rehabilitation Training** – Instruction in daily living skills (cooking, medication management, budgeting, etc.) to assist consumers to live independently.
- **Services for Adults with Developmental Disabilities** – Includes a Day Habilitation Program, Community Habilitation, a community residence located in Wantagh, NY, and a respite service for caregivers.
- **Adaptive Living Program** – Provides rehabilitation teaching, instruction in daily living skills, orientation and mobility training, social casework services and low vision services to older adults ages 55 and older that help them regain their self-sufficiency and live safely in their homes.
- **Children's Learning Center** – Provides educational, therapeutic and early intervention services for young children, birth to age five, who are blind and/ or have multiple disabilities, including a full-day pre-school with a parent resource center for families and/or caregivers.
- **Camp Helen Keller** – A five-week summer day camp that offers physical activities, field trips, and socialization opportunities for children and youth ages 4-16.
- **Pre-vocational Training** – A five-day job exploration program for students ages 10-14.
- **Orientation to Work** – A twelve-week summer program that prepares students ages 15-21 for the world of work through part-time internships.
- **Health/Wellness Program** – Provides free physical fitness activities and mental health support groups, both in-person and virtually, to low-income New York State residents who are blind or DeafBlind.
- **College Bound and Beyond Program** – A new college-readiness program that offers SAT testing prep services, in addition to 9th and 10th grade Transition programming.



# Virtual Training

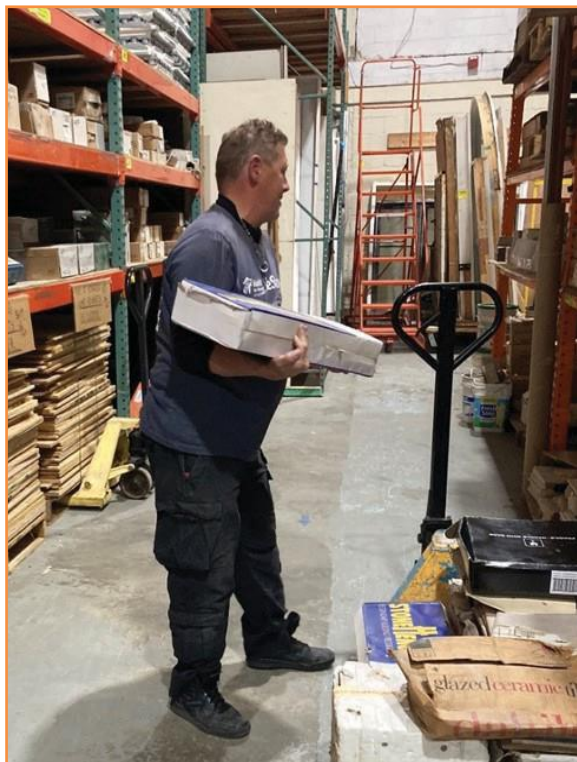
The **T.E.A.M. (Technology Employment Achievement and Mastery) Program** is for participants seeking advanced computer training and customer service skills. The goal of the T.E.A.M. program is to prepare job seekers for employment by incorporating computer-based applications with real-life job-related tasks.



The **Teen Technology & Pre-Vocational Program** is specifically for students between the ages of 14 – 18. Pre-employment transition services (“Pre-ETS”) focuses on providing students with information, support and experiences that facilitate the exploration of their vocational interests, strengths and abilities.

# Placement Program Success Stories

Mairoby Hernandez (in the center) has been hired as a full-time employee at the NYC Mayor's Public Engagement Unit, working with the Tenant Support Unit. Mairoby provides assistance to New Yorkers at risk of displacement or facing housing related issues. She guides New Yorkers on how to access information on tenants' rights and connect tenants to resources that address their needs. To learn more about the Tenant Support Unit, go to [nyc.gov/TSU](https://nyc.gov/TSU).



Tim Perasall, who owned and operated his flooring company for close to 30+ years, participated in a Work Experience Training (W.E.T.) at Habitat for Humanity Restore, in which he was able to use his training and skills to organize flooring stock and materials while assisting customers. Tim was hired after his W.E.T. as a part-time employee at Habitat for Humanity Restore and has been making a difference there for over a year!



Ryan Mastrelli has been hired as a full-time employee at Amazon in Melville, Long Island. He is the first person with low vision to be employed at this facility. The Amazon Team has been supportive of Ryan's transition by providing the necessary accommodations for him in the workplace. Ryan is excited to continue his journey with Amazon!



## Day Habilitation Program



Linda Logan and Lynn Rosenthal, participants in the Day Habilitation Program, attend technology class where they are learning to use Alexa and an iPad.



# Work Experience Training (WET) Program:



Zacary Zalcman-Turkel is doing a 12-week work experience training at Valenti Pharmacy in Rockville Center. He is responsible for restocking new inventory and calling patients to inform them that their prescription is ready for pick up. Zacary is doing a great job!



Ben Goldstone is doing a 12- week work experience training at HKSB's Hempstead location. He assists the administrative assistant supervisor and the outreach coordinator with their daily tasks. Ben's responsibilities include sorting mail, packing outreach folders, surveying participants and providing general support to staff. Ben has really stepped out of his comfort zone and is doing an amazing job!





# HKSB EVENTS

## Health & Wellness Program

Annual Breast Cancer Walk - Thank you to everyone who participated and donated to the HKSB Health and Wellness Program's Making Strides Against Breast Cancer Walk! The walk was able to raise money for the American Cancer Society in honor of October being Breast Cancer Awareness Month.



## Thanksgiving Luncheon

The Social Work and the Placement Department hosted a Thanksgiving Luncheon for HKSB's participants. So thankful and blessed to be working with such wonderful participants and colleagues.

Thank you to the Brooklyn Prospect Heights Lions Club and the Springfield Gardens Lions Club for your continuous support and always thinking of our participants during the holiday season. The Social Work Department was able to deliver Thanksgiving meals to families in need in Nassau, Suffolk, Queens and Brooklyn.



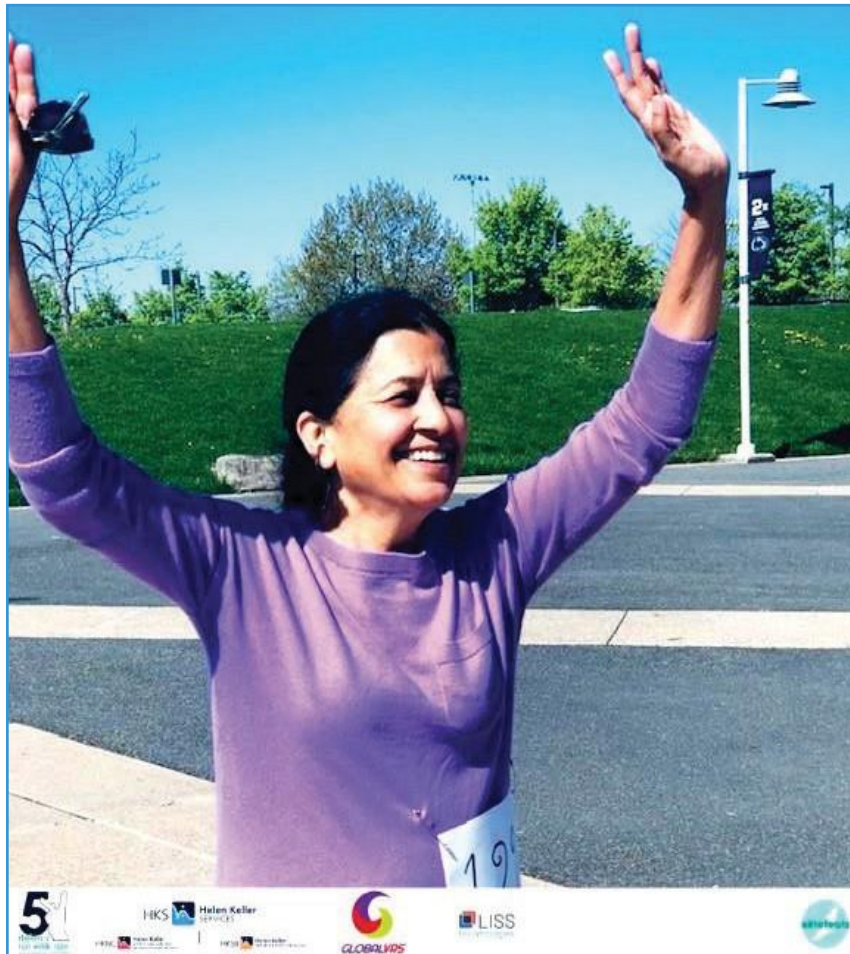


# SPECIAL EVENTS

## Helen's Run Walk Ride 2022 (Virtual)

HKS' VIRTUAL Helen's 5K Run. Walk. Ride. 2022 was another successful year as registrants joined during the week of 4/29th through 5/8th from across the country to support HKS' Health and Wellness Program.

**SAVE THE DATE:** Join us 4/23/2023 for an IN-PERSON Helen's 5K Run/Walk at HKNC's campus in Sands Point, NY!





# GOLF OUTING

**Helen Keller Services' (HKS) 31st Annual Golf Classic** was a huge success thanks to all of our supporters. Whether you played a round of golf, were an event sponsor or joined us for cocktails and dinner, we appreciate your participation and interest in HKS' mission. \$100,000 was raised and HKS staff and volunteers made so many new friends!

**SAVE THE DATE:** HKS' 32nd Annual Golf Classic event Monday, June 26, 2023 at the Village Club at Lake Success, NY.





# Charity Challenge - HRW in-person

## HKS Participates in the Long Island Charity Challenge

Helen Keller Services was one of several charities participating in the Long Island Charity Challenge 5K Run/ Walk on Saturday, September 24 at 9:00am at Eisenhower Park in East Meadow, NY.

Funds raised at this event supported HKS' Health & Wellness Program. It was a happy reunion to see so many long-time friends, supporters and staff in person after three years!



# 2022 DEAFBLIND AWARENESS WEEK

Every year since 1984, Helen Keller National Center for DeafBlind Youths and Adults has celebrated the last week in June as “Helen Keller DeafBlind Awareness Week.” This national advocacy campaign came about as a result of a proclamation signed by President Ronald Reagan and recognizes the achievements of people who are DeafBlind, their contributions to society and their successes in the field of employment and independent living.

The focus of DeafBlind Awareness Week in 2022 was Diversity and Inclusion: Creativity and innovation are built upon a diverse group of perspectives. Who better to help initiate that innovation than the DeafBlind community, a group of people whose lives are driven by the pursuit of change and innovation?



# THE DEAFBLIND COMMUNITY HAS LEARNED TO SHIFT THEIR PERSPECTIVE. **HAVE YOU?**

DEAFBLIND  
AWARENESS



Creativity and innovation are built upon a diverse group of perspectives. Who better to help initiate that innovation than the DeafBlind community, a group of people whose lives are driven by the pursuit of change and innovation?

HKNC  **Helen Keller**  
NATIONAL CENTER  
for DeafBlind Youths and Adults

 **WUNDERMAN  
THOMPSON**  
Health

HKNC is grateful to Wunderman Thompson Health for designing the pro bono poster.



# TECH BLITZ A SUCCESS

The HKNC Training Building came alive the week of May 2nd as **TECH BLITZ** came to town! Adaptive technology vendors from all over the country came to display and demonstrate their equipment to staff, students and the general public. There were also a few roundtable discussions and Zoom vendor presentations. Congratulations to Bryan Ward, HKNC's program coordinator, New York Deaf-Blind Equipment Distribution Program, and his team for putting together such an informative and interesting week.





# NATIONAL DISABILITY EMPLOYMENT AWARENESS MONTH CELEBRATION

## Helen Keller Services Is Celebrating Its 3rd Annual Webinar For National Disability Employment Awareness Month

NDEAM 2022

"Disability: Part of the Equity Equation," recognizes the vital role people with disabilities play in making the nation's workforce diverse and inclusive.

Why should disability be part of the equity inclusion equation?

- \* One in four individuals worldwide has a disability
- \* Disability is cross sectional with all other areas of diversity

**Join us on October 5th, 2022 at 2PM EST**

A panel of experts sharing their experiences, best practices and outlook of the employment of individuals with disabilities including those with vision and/or hearing loss. We will also share testimonials of success stories of individuals with shared experience and learn what programs and practices aided in their successful employment journeys.

\*CRC Credits Available Upon Request.

**Learn More & Register at**  
**[www.helenkeller.org/hknc/ndeam-2022](http://www.helenkeller.org/hknc/ndeam-2022)**



**Keynote Speaker**  
Kathy West-Evans  
Director of Business Relations  
National Employment Team for CSAVR



**Panelist**  
Debra Ruh  
Founder of Ruh Global Impact  
Co-Founder of Billion-Strong



**Panelist**  
Benro Ogunyipe  
Obama's Appointee & Executive Director  
Illinois Deaf & Hard of Hearing Commission



**Panelist**  
Andrea Flaim  
Program Manager  
Amazon

HKNC's Comprehensive Vocational and Rehabilitation Program focuses on employment as a goal for most of the participants. With that in mind, the 3rd annual HKS National Disability Employment Awareness Month (NDEAM) webinar event was held in October to celebrate the contributions of America's workers with disabilities

and showcase supportive, inclusive employment policies and practices. Featuring Keynote Speaker, Kathy West-Evans, director of Business Relations National Employment Team for the Council of State Administrators of Vocational Rehabilitation, the event attracted 452 people in attendance. Other panelists included Debra Ruh, founder of Ruh Global Impact and co-founder of Billion Strong; Benro Ogunyipe, Obama's appointee and executive director of the Illinois Deaf & Hard of Hearing Commission; and Andrea Flaim, program manager, Amazon.

# ACCESSABILITY AWARDS PRESENTATION

*“Accessibility ensures equitable access and use by people with disabilities.*

*As a person with a disability, accessibility empowers me to make choices - to choose where to buy products if websites are accessible, to choose to access information if it is accessible.*

*Accessibility empowers me with information, independence and choices.” ~Megan Dausch*

The second annual Helen Keller Services AccessAbility Awards were presented in July to 5 organizations who are using their talents and resources to support individuals who are DeafBlind, blind or have low vision and make the society more accessible and inclusive through their services, practices, products and workforce diversity efforts.

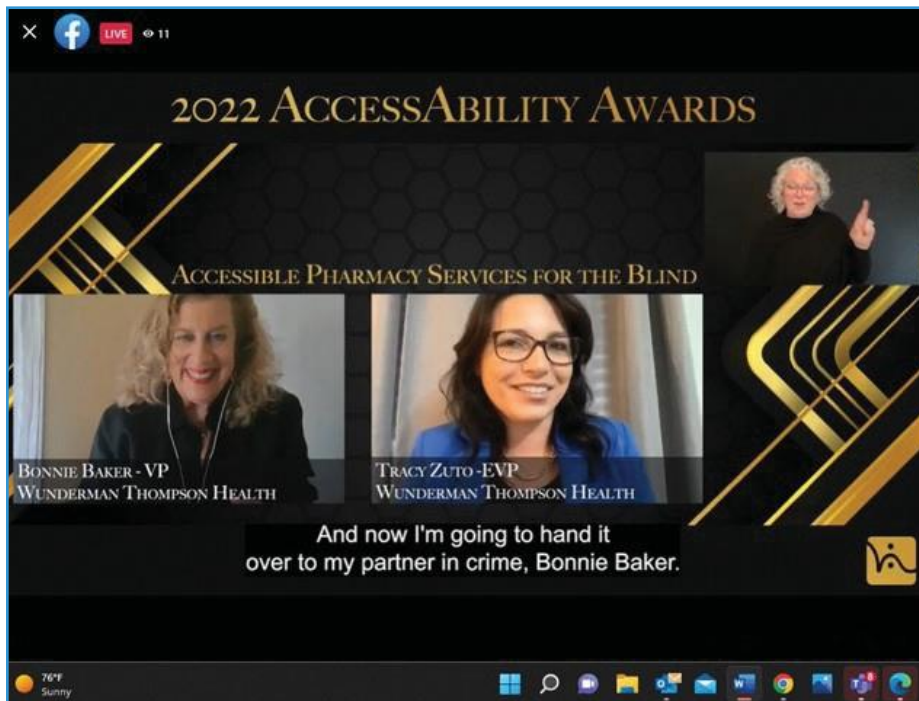
This year’s honorees were:

- CLEANLOGIC – an inclusive and socially conscious beauty brand which incorporates braille on it’s packaging. Cleanlogic has funded adaptive technology to promote independent living employment skills to the blind and low vision communities.
- UNIDescription PROJECT – studies and produces innovations in audio description which involves translating visual media into audible media for the benefit of people who are DeafBlind, blind or have low vision.
- ACCESSIBLE PHARMACY SERVICES FOR THE BLIND – the largest blind-owned healthcare company in the country which provides home delivery pharmacy service specializing in the needs of people who are blind, DeafBlind and have low vision.  
(More honorees continued on next page)





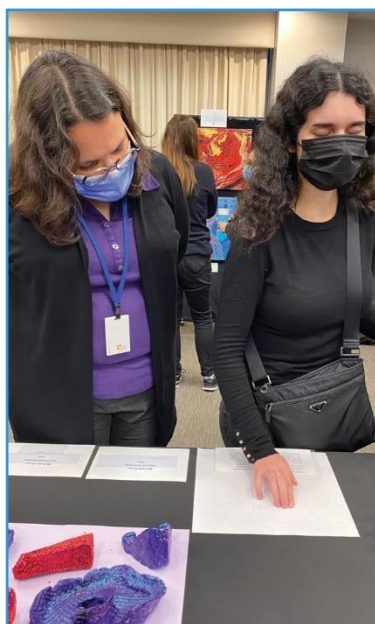
- WUNDERMAN THOMPSON HEALTH – Wunderman Thompson is a growth partner – part creative agency, part consultancy and part technology company, Wunderman Thompson experts deliver inspiration across the entire brand and customer experience.
- SERVICE SKILLS ELEARNING – an eLearning platform for employers, which equips your team with the skills to improve customer satisfaction, enhance teamwork and boost respect levels.





# CREATIVE EXPRESSIONS – A VERY SPECIAL ART SHOW

The talented participants in the HKNC Creative Arts Program, with support and encouragement from *Antonia I.*, senior instructor and Board Certified Art Therapist, produced an Art Show worthy of much praise. All different mediums of art were professionally exhibited and made accessible including clay, wood, paint, fabric, charcoal and more.



*"I like art because it relaxes me and makes me feel a certain way. It makes me become creative and think outside the box. It tells me about my Italian heritage. Maria's Unique Utensils has a place mat and a bowl of spaghetti and meatballs with parmesan cheese. It is special to me and comes from my favorite place in the world, Italy. Nothing like having a nice bowl of spaghetti once in a while."*

- Maria E. HKNC participant





# Financial Statements

## Helen Keller Services

Summarized Statement  
of Financial Position  
June 30, 2022 (with  
comparison of 2021)

ASSETS	2022	2021	2020
Cash and cash equivalents	\$3,386,297	\$1,619,184	\$5,850,173
Grants receivable	\$2,839,161	\$3,692,584	\$1,033,298
Program fees and accounts receivable	\$4,008,328	\$3,057,954	\$2,850,353
Pledges receivable, net	\$149,668	\$85,090	\$202,649
Due from other funds	\$346,497	\$346,497	\$207,455
Investments, at fair value	\$77,359,714	\$99,438,781	\$87,016,783
Property and equipment, net	\$9,766,678	\$9,470,106	\$10,082,755
Other assets	\$643,047	\$737,947	\$676,919
<b>Total Assets</b>	<b>\$88,732,712</b>	<b>\$108,654,504</b>	<b>\$107,920,385</b>
<b>LIABILITIES and NET ASSETS</b>	<b>(Including PPP Loan)</b>		
<b>Liabilities</b>			
Accounts payable and accrued expenses	\$3,841,889	\$3,152,547	\$8,397,050
Deferred income	\$264,702	\$189,342	\$481,696
Refundable deposits	\$218,478	\$165,977	\$165,977
Due to other funds	\$346,497	\$347,601	\$207,455
Deferred rent	\$5,567,191	\$5,433,472	\$5,341,849
Other liabilities	\$53,903	\$62,968	\$69,159
Accrued pension liability		\$6,505,446	\$19,286,614
<b>Total Liabilities</b>	<b>\$10,292,660</b>	<b>\$20,597,353</b>	<b>\$33,949,800</b>
<b>Net Assets</b>			
Without donor restrictions	\$91,523,584	\$99,302,394	\$70,343,658
With donor restrictions			
Time/purpose restricted	\$1,730,639	\$1,298,635	\$918,043
Endowment funds	\$451,345	\$451,345	\$451,345
Perpetual in nature	\$2,194,537	\$2,741,142	\$2,257,539
<b>Total Net Assets</b>	<b>\$103,793,516</b>	<b>\$103,793,516</b>	<b>\$73,970,585</b>
<b>Total Liabilities and Net Assets</b>	<b>\$124,201,527</b>	<b>\$124,201,527</b>	<b>\$107,920,385</b>

This information shown herein has been summarized by Helen Keller Services from its 2022 audited financial statements.

A copy of the complete financial statements and auditor's report is available upon request.

Email us at [info@helenkeller.org](mailto:info@helenkeller.org) or write us at HKS, 180 Livingston Street, 2nd Floor, Brooklyn, NY 11201, Attention: CFO

<b>SUPPORT AND REVENUE</b>	<b>2022</b>	<b>2021</b>	<b>2020</b>
Contributions and grants	\$1,425,630	\$897,994	\$1,278,970
Legacies	\$48,741	\$316,782	\$431,476
Special events: Gross Receipts	\$271,631	\$40,911	\$196,701
Less direct donor benefits	(\$24,931)	(\$3,575)	(\$129,922)
<b>Total Public Support</b>	<b>\$1,721,071</b>	<b>\$1,252,112</b>	<b>\$1,777,225</b>
<b>Helen Keller National Center for Deaf-Blind</b>			
Youths and Adults – Grant income	\$22,698,018	\$19,748,486	\$17,840,165
Helen Keller Services for the Blind – Grant income	\$407,653	\$374,640	\$389,950
Training fees and allowances	\$9,690,380	\$8,305,551	\$10,668,083
<b>Total Fees and Grants from Government Agencies</b>	<b>\$32,796,051</b>	<b>\$28,428,677</b>	<b>\$28,898,198</b>
Investment income	\$2,928,561	\$2,195,487	\$2,817,085
Rental Income: Gross Receipts	\$612,322	\$649,635	\$381,789
Less direct costs	(\$264,425)	(\$193,362)	(\$519,864)
Net gain on investments	(\$14,311,526)	(\$21,786,663)	(\$1,575,760)
Other	\$111,494	\$786,233	\$177,206
<b>Total Other Revenue</b>	<b>\$10,923,574</b>	<b>\$25,224,656</b>	<b>\$1,280,456</b>
<b>Net of Net assets released from restrictions/ contributions with donor restrictions</b>			<b>\$264,644</b>
<b>Total Support and Revenue</b>	<b>\$23,593,548</b>	<b>\$54,905,445</b>	<b>\$32,220,523</b>
<b>Expenses</b>			
Assistive Technology		\$1,038,133	\$555,747
Low Vision		\$391,179	\$474,567
Comprehensive Services	\$4,934,530	\$4,733,291	\$3,286,254
Supported Employment Services	\$11,333	\$42,620	\$39,744
Day Habilitation Services	\$1,881,464	\$1,963,997	\$2,533,588
Blind Children Program	\$3,825,650	\$3,480,930	\$3,457,618
Summer Camp	\$140,564	\$64,004	\$218,744
<b>Helen Keller National Center for Deaf-Blind</b>			
Youths and Adults	\$17,428,559	\$16,066,634	\$17,715,641
Residential	\$991,383	\$722,605	\$771,516
<b>Total Program Services</b>	<b>\$29,213,483</b>	<b>\$27,074,081</b>	<b>\$29,053,419</b>
<b>Helen Keller National Center for Deaf-Blind</b>			
Youths and Adults			\$1,519,239
Helen Keller Services for the Blind			\$3,602,913
<b>Total Supporting Services</b>	<b>\$5,447,578</b>	<b>\$5,103,884</b>	<b>\$5,122,152</b>
<b>Total Expenses</b>	<b>\$34,661,061</b>	<b>\$32,177,965</b>	<b>\$34,175,571</b>
Change in net assets, before (increase) decrease in unfunded pension obligation	(\$11,067,513)	(\$22,727,480)	(\$2,218,492)
(Increase) Decrease in unfunded pension obligation	(\$8,066,842)	(\$7,095,451)	(\$4,168,280)
Change in net assets	(\$7,893,411)	(\$29,822,931)	(\$6,386,772)
Net assets, beginning of year	\$103,793,516	\$73,970,585	\$80,357,357
<b>Net assets, end of year</b>	<b>\$95,900,105</b>	<b>\$103,793,516</b>	<b>\$73,970,585</b>



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## **HKSB Hempstead**

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## **HKSB Islandia**

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**Phone:** (631) 424-0144

## **HKSB Group Home**

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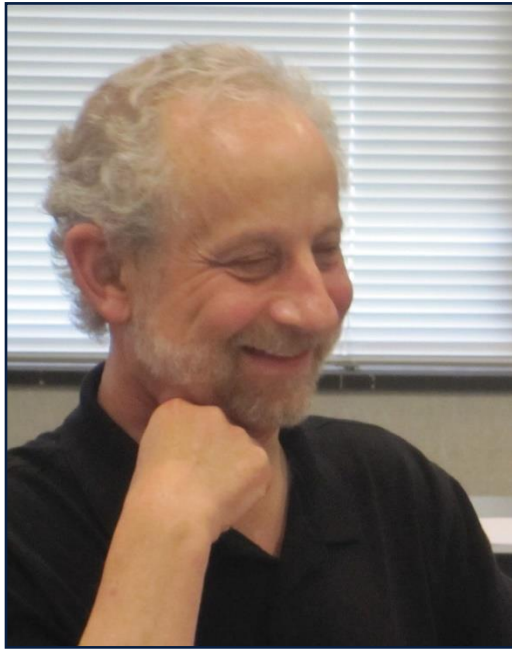
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# IN MEMORIAM – Dr. Jeffrey S. Bohrman



*Jeffrey S. Bohrman Jan. 19, 1944–Nov. 7, 2022*

It is with great sadness that we remember and honor Jeffrey S. Bohrman, PhD, who passed away on November 7, 2022, at the age of 78. Jeff was born profoundly deaf and lost his sight later in life due to Usher syndrome. After receiving his doctorate in pharmacology, Jeff worked for several years as a research toxicologist for the federal government before changing his career to work in the field of vocational rehabilitation with an expertise in serving people who are DeafBlind. He was instrumental in establishing the Ohio Deaf-Blind Outreach Program at the Columbus Speech & Hearing Center and the Ohio Association of the Deaf-Blind. Beginning in 1989, Jeff served in different leadership capacities with the American Association of the Deaf-Blind and served on the advisory boards of the Helen Keller National Center and the Ohio Center for DeafBlind Education. He received numerous awards for his outstanding efforts in developing supports and services for people who are DeafBlind including ones from the National Hall of Fame for People with Disabilities, the Alice Cogswell award from Gallaudet University, and the Outstanding Leadership Award from the Ohio School for the Deaf. Sue Ruzenski stated, “Jeff’s laugh would light up a room. We will miss his wisdom but he will be forever remembered in our hearts.”

## Joseph L. Mancino “Joe”

*Joseph L. Mancino July 20, 1937-September 14, 2022*

It is with great sadness that HKS acknowledges the unfortunate passing of our dear friend and former board member, Joe Mancino, on September 14th at the age of 85. Joe served as an HKS board member for many years and was a true philanthropist. On behalf of HKS’ trustees and staff, we are grateful for his outstanding leadership, friendship, guidance, wisdom, generosity, his great sense of humor and his ever loyal presence at HKS’ annual golf outings. He will be greatly missed by HKS and his community.





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## A Contribution Today — A Legacy That Lasts a Lifetime

Whether it is your family name front and center in HKS' Downtown Brooklyn location, sponsorship of a classroom in our Children's Learning Center (CLC), or naming the Training Center that will help those we serve gain independence for years to come, there are many places you can leave a lifetime legacy today. Where will you leave yours? For more information on naming opportunities, please contact Marina Carroll, by email: [mcarroll@helenkeller.org](mailto:mcarroll@helenkeller.org) or by phone at 516-883-8310.



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